

UNITED STATES & CANADA

Real Estate strategic and full service market intelligence from product definition to marketing and sales/leasing





Intelligence House is an innovative, full service real estate consulting company that lets market intelligence steer the ship. With integrated research, marketing and sales/leasing teams, we provide our clients with professional guidance in all aspects of their real estate project.

Our biggest advantage is our unified business model. By combining research, marketing and sales/leasing, we're able to provide accurate and timely information about the market. This integrated strategy improves communication between divisions and allows us to incorporate crucial feedback into our campaigns that saves our clients valuable time and money.

#### INDUSTRY-LEADING RESEARCH & ANALYSIS

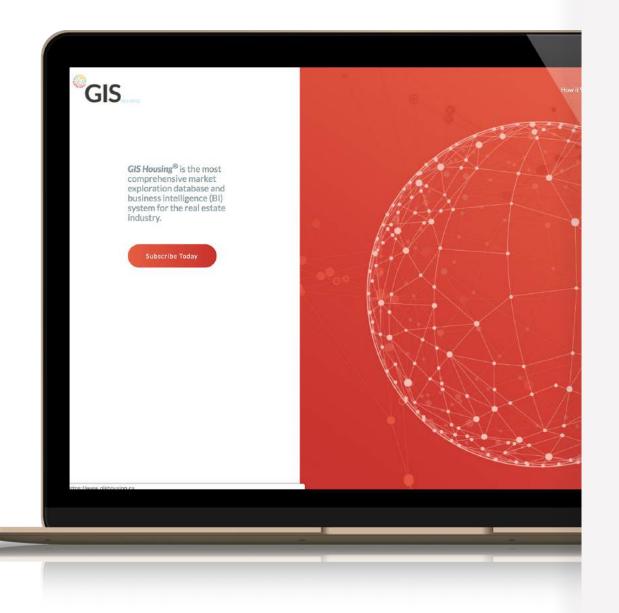
Intelligence House provides clients with leading-edge market research packaged with advisory services. Clients can expect to receive market insights to better understand their current position and where potential opportunities can be recognized. We specialize in unique statistical modelling where our systems combine specific algorithms to evaluate key indicators such as price elasticity, consumer purchasing power, product absorptions, sales forecasting, and supply/demand cycles.

Our clientele includes developers who want to determine a site's absorption potential, builders who need specific product and price recommendations, or investors who are looking to understand new markets. Not limited to any one scenario, our services are critical for real estate stakeholders and industry members to better enhance their understanding of market behaviour and mitigate risk.

## Market research & analysis services:

- Product Definition
- Economic Forecasting
- Supply & Demand Structure
- · Market Share
- Monthly Housing Activity
- · Competitive Sales Analysis

- · Consumer Behaviour
- · Portfolio Analysis
- · Custom Dashboards
- Consulting
- · Land Acquisition Analysis



THE MOST COMPREHENSIVE
MARKET EXPLORATION DATABASE
AND BUSINESS INTELLIGENCE
SYSTEM FOR THE RESIDENTIAL
REAL ESTATE INDUSTRY

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#### TARGETED & STRATEGIC MARKETING CAMPAIGNS

Effective marketing is rooted in consumer behaviour. By knowing who is buying what, when and where, we craft your strategy and hone your message to maximize sales traffic and leads. This makes efficient use of budgets and saves time as potential consumers are more qualified and genuinely interested in your product.

Whether you are looking for a complete overhaul of your brand or complementary design applications, our experienced creative team will design and execute a strategic and innovative campaign to elevate your project.

### What we offer:

· Branding · Traditional Marketing

· Sales Centre Design · Social Media

WebsitesBroadcast

· Online Marketing · Public Relations



## PROFESSIONAL SALES/LEASING

Our growing team of passionate real estate professionals are experts in their respective industry, specializing in residential sales/leasing. Our sales/leasing team has the distinct advantage of being backed by strategic research and marketing that results in more qualified leads. Currently, our sales team manages over \$500M in residential sales/leasing projects.

One of our company's competitive advantages is our use of innovative systems that monitors, tracks and assesses all online, phone and walk-in sales traffic. This program ensures all prospective customers receive timely and relevant follow-up communication.

# Sales/Leasing services:

- · Residential & Commercial Sales
- · Over \$500M in New Inventory
- Multi-Family & Single-Family
- · Sales Mapping
- · Purpose-Built Rental Leasing
- · Sales & Leasing Management/Consulting

· E-Lead Management

# PAST SALES/LEASING PROJECTS

#### RENTALS



Tache Residences

1 Goodman Drive St. Albert, AB 48 Units

#### RENTALS



Crystallina Apt

17908 78th Street Edmonton, AB 184 Units

#### CONDOS



**Oliver Parc** 

102 Avenue & 115 Street Edmonton, AB 19 Units

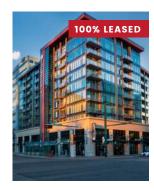
#### RENTALS



**Terra Townhomes** 

69 Gateway Drive NE Airdrie, AB 3 Phases I 168 Units

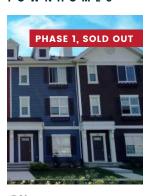
#### RENTALS



The Mayfair on Jasper

10823 Jasper Avenue Edmonton, AB 237 Units

#### TOWNHOMES



Clio 8530 94 Street Fort Saskatchewan, AB Phase 1 | 29 Units

#### CONDOS



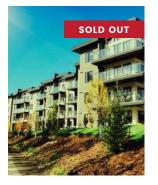
Atria
2803 James Mowatt Trail
Edmonton, AB
105 Units

#### CONDOS



Essence 1031 173 Street Edmonton, AB Phase 1 | 79 Units

#### CONDOS



Parc at Edgemont

14127 23 Avenue Edmonton, AB 87 Units

## CURRENT SALES/LEASING PROJECTS

#### TOWNHOMES



Clio 8530 94 Street Fort Saskatchewan, AB Phase 2 | 10 Units

#### TOWNHOMES



Muse 2803 James Mowatt Trail Edmonton, AB 3 Phases | 132 Units

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**Topaz** 903 Crystallina Nera Way Edmonton, AB 7 Phases | 127 Units

#### TOWNHOMES



Southern Springs
655 Watt Boulevard
Edmonton, AB
4 Phases | 66 Units

#### CONDOS



126 On The Park
126 Delaware Avenue
Jersey City, NJ

#### CONDOS



Grandin Parc

5 St. Louis Street
St. Albert, AB
91 Units

#### TOWNHOMES



Brighton

4835 Wright Drive
Edmonton, AB
1 Phase | 48 Units

#### RENTALS



The McIntyre
10125 - 84 Avenue
Edmonton, AB
36 Units

#### CONDOS



Lux 1316 Windermere Way Edmonton, AB 1 Phase | 92 Units

#### HOMES



Hawks Ridge
Winterburn Road
Edmonton, AB
Walk-Out Estate | 10 Units

#### RENTALS



Raymond Block 8155 105 Street Edmonton, AB 95 Units

#### HOMES

2 Phases | 70 Units



Edgemont Ravines
Anthony Henday Drive & AB-216
& Lessard Road NW
Edmonton, AB

Single Family | 25 Units

#### CONDOS



The Quay
7021 South Terwillegar Drive
Edmonton, AB
1 Phase | 87 Units

#### UPCOMING PROJECTS

CONDOS



1932 by Bateman

99 Street & 89 Avenue Edmonton, AB 220 Units

HOMES



**Edgemont Place** 

Lessard Road & 202 Street Edmonton, AB Single Family | 15 Units

TOWNHOMES



**Keswick Landing** 

South of Ellerslie Road - West of 170th Street Edmonton, AB 34 Units

HOMES



**Orchards Landing** 

3132 Parsons Road Edmonton, AB Townhomes | 56 Units RENTALS



**Station Pointe** 

403 Belvedere Gate Edmonton, AB 112 Units

TOWNHOMES



Skylark 57

408 42 Avenue Edmonton, AB Townhomes | 57 Units RENTALS



Trax

10054 79 Avenue Edmonton, AB 100 Units

RENTALS



Augustana

9901 107 Street Edmonton, AB 240 Units

HOMES



**Maple Crest** 

4408 6 Street Edmonton, AB Duplexes | 12 Units CONDOS



**New Jersey** 

Jersey City, NJ 40 Units

HOMES



Rosenthal

8236 217 Street Edmonton, AB Single Family | 30 Units RENTALS



Lakeview

8301 99 Street St. Albert, AB 150 Units

HOMES



**Qualico Edgemont** 

West Edmonton Edmonton, AB Single Family | 26 Units

## **PROFESSIONAL** CLIENTELE

Intelligence House provides strategic real estate market intelligence to some of the largest companies and organizations in the industry.

Our understanding of the real estate market is extensive and our integrated business model provides full-scope market research, targeted marketing campaigns and effective sales and leasing services.

# These clients have trusted us:

Landmark Group of Builders

Abbey Lane Homes Dolce Vita Homes Akash Homes **DREAM Development** 

Alair Homes Eddie Perez

Allard **Edgar Developments** Alldritt Land Corporation **Edmonton Galleria Foundation** 

**AMACON** Edmonton Ice District

Amrik Developments **Excel Homes** 

**Anthem Properties Footprint Developments** 

Anthem-United Genstar

Banister Research Highstreet Ventures **Bateman Properties** Hopewell Residential **BCM Hungerford Properties** 

Beaverbrook In-House **Beck Developments** JAYA Homes

Beljan Development **JEMM Developments** 

Bentall Kennedy Kanvi Homes **BILD AB** Katz Group Blanket Group of Companies Kimberley Homes

Brookfield Residential Kingswood Asset Management

Cameron Development KV Capital

Canada ICI

Casia Developments Landrex **CBRE Group** Landstar

City of Calgary Le Quartier Condos Lincolnberg Master Builder City of Edmonton

City of Spruve Grove LUX Condos **Cove Properties** Mattamy Homes

Coventry Homes Mayfield Management Group

Daytona Group of Builders **MCAP** 

Delcon McKinley Beach McKinsey & Company **Melcor Developments** 

Midwest Property Management

Minett Capital

MLC

Morrison Homes

O4A (Office for Architecture)

**ONE Properties** 

Pagnotta

Pangman Development Corporation

ParioPlan Park Homes Procura Qualico

QuantumPlace Developments Ltd.

RISE Real Estate Inc.

RNDSQR Developments (RoundSquare)

**Rohit Group of Companies** 

Schmitt Capital

Sherrick Management Strategic Group Streamliner Town of Devon **United Communities Urbis Developments** 

Westcorp

WestOak Development **Wexford Developments** 

Woodbourne Canada Management







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# Intelligence House Advantage

market, including the economic and political factors that influence its growth, is one of our key differentiators. We're always watching, listening and forecasting how real estate markets may or may not be affected by key decisions at the municipal, provincial, national or international level. By combining this knowledge with accurate real estate data collection and analysis, it allows us to form an educated forecast that ultimately helps our clients be successful.

